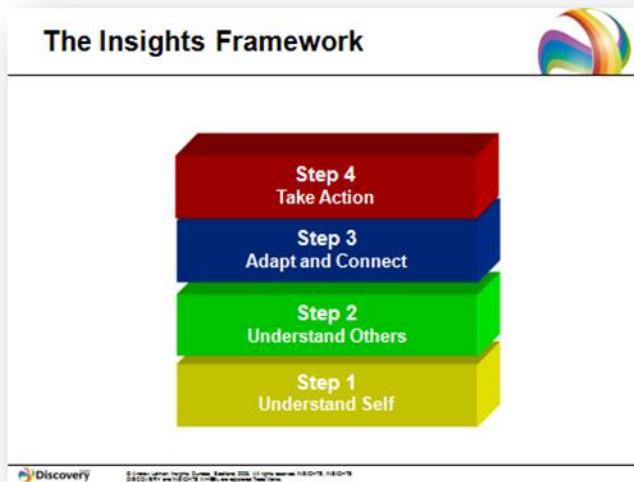


What is the Insights® Discovery Program?



Insights® Discovery is for individuals and work teams who want to enhance their overall leadership and communication effectiveness. It is designed to significantly increase awareness of self, understanding of others, elevate personal leadership capacity.

It also creates opportunities to leverage diverse work styles and skills to achieve goals, improve morale, and benefit the organization. The program is most powerful when used with intact work groups ranging from top level executives through all organizational levels and functions.

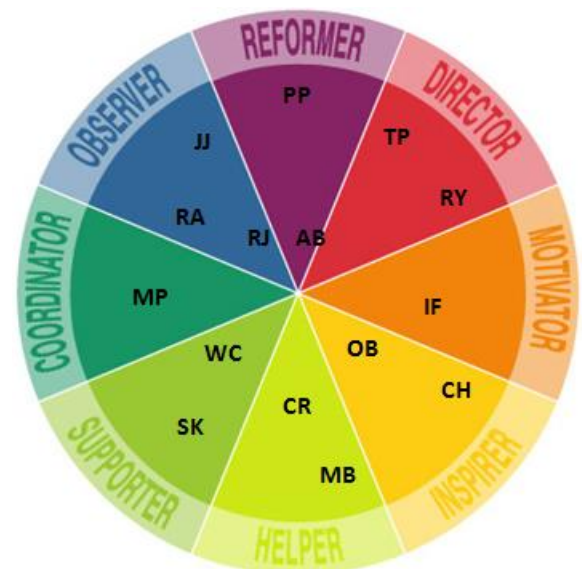
Insights® Discovery creates the opportunity for teams improve their effectiveness in a number of areas, including:

- Communication and Conflict Management
- Problem-solving and Decision-making
- Assignment of Roles and Responsibilities
- Engagement and Cohesion

This highly interactive and experiential program delivers the assessment, interpretation, and tools to help teams:

- Create a common language for communication
- Understand their collective strengths and limitations
- Fully leverage their diverse personalities and skills to achieve results

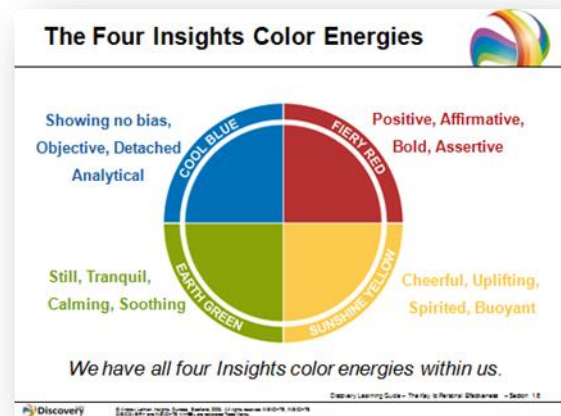
*The Insights® Discovery **Team Wheel** is a graphic representation of your diverse leadership styles and where team members are in relationship to one another.*



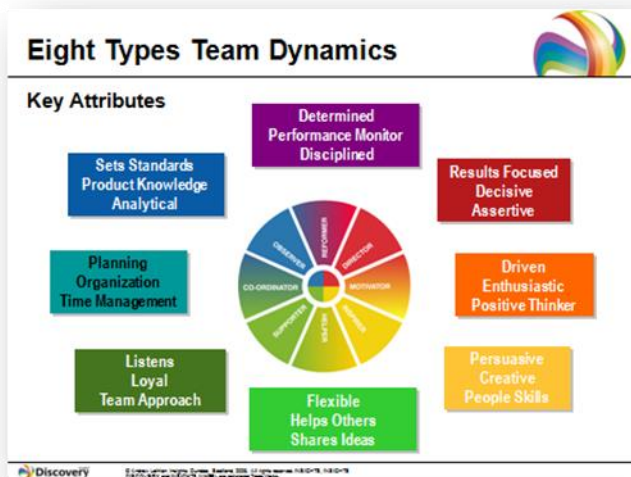
The Insights® Discovery profile includes up to five chapters that delve into preferences including management and communication style, value to the team, preferred selling strategies, time management, and life purpose.

What do Insights® Discovery Clients Learn?

- ✚ How your versatility as a leader can directly impact employee and customer engagement.
- ✚ How to expand your capabilities in the areas of problem-solving, decision-making, and getting results.
- ✚ How stepping out of your comfort zone can improve your ability to complete chosen tasks.
- ✚ Why you get along well with some team members and **not** so well with others, and what to do about it.
- ✚ How to effectively and immediately apply Insights knowledge and skills to benefit the team and the business.



Great leaders have a unique ability to “reach” people wherever they are because they know how to adapt to a variety of situations with relative ease. Explore ways to achieve greater understanding and interpersonal effectiveness using the Insights® Discovery.



Insights® Discovery can transform human relationships – even those that are riddled with conflict.

No kidding.

Let's not forget the personal benefits that can be derived from Insights® Discovery. It doesn't just help us at work, but also at home!

How do I Sign Up?

Program offerings, pricing, and timing are flexible and can be customized to meet your unique situation. To learn more about scheduling an individual assessment or team event, contact:

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